

Job Title: VIP Personal Lines New Business Development Manager

Role: Development of new VIP and personal lines sales

Responsibilities:

- Develop a business and prospect marketing plan to encourage new personal lines sales and development
- Develop and market new business ideas
- Work with producers in other divisions – Commercial and Financial Services to achieve goals and build relationships
- Prospect new business in geographically targets areas
- Attend various networking events, trade shows and industry related events
- Promote and market the Ferrari brand
- Provide potential clients with exceptional service, professional advice, coverage's that best suits their needs
- Cross selling other insurance products

Qualifications:

- RIBO licensed
- Minimum 3 years of personal lines experience
- Proven personal lines sales track record
- Entrepreneurial mindset
- Ability to organize and work independently and as a team member
- Exceptional communication skills (written & verbal)
- Proficient computer skills including insurance related customer management systems and compu-quote
- Excellent time management skills with ability to prioritize, respond to multiple demands and time management skills
- Positive attitude and high level of energy with the ability to work in an environment that cultivates a team and goal setting environment

Please send resume to info@ferarriinsurance.ca